

July 13, 2006

RE: Business Opportunity Rule, R511993

Dear Sirs,

My husband and I discovered Xango 2 years ago while researching healthy alternatives to the pharmaceutical drugs he was taking for his diabetes. Within 3 months he was removed from those drugs by his doctor as his blood sugar leveled out from a food instead of the drugs. Side effects of the mangosteen juice included increased energy, better sleep, less joint pain, headaches and a decrease in bad cholesterol. We found it imperative that we share this product with as many people as possible and even though we never intended to create a business we now have one. We are proud to be associated with this company's high standards and integrity. It has inspired me to improve my communication skills and as a result I have joined networking groups and attend conventions and meetings.

I am however concerned about this rule as several of the provisions could impact our small business. We can appreciate legislation to protect against the "bad players" in MLM type businesses, but not at the expense of the "good guys" in said field.

- 1) Seven Day waiting period. Many of my prospective clients are anxious to start on the product, most of whom do not intend to build a business. They want to start today on their journey to better health. This casts a negative light on the product and company, creates unnecessary delays and creates record and administrative problems.
- 2) References. It is impractical to find the "10 nearest existing sales people" as this company is growing so fast I can't see how I could do that. Many of my new clients come from referrals from my existing clients.
- 3) Earnings Claims. This is perplexing, as the "bad guys" won't provide accurate data anyway. The good guys will. Doesn't see to make sense.

I believe there must be a way to protect the public from hurtful and fraudulent schemes without wiping out a legitimate industry that can provide a way for the common person to succeed in their own business.

Respectfully,  
Madeline Shockley  
Independent Distributor  
Xango